

**Excellence  
in  
Executive  
Search**



## Our Firm

- ★ We are a leading international executive search firm, ranked amongst the top 20 globally\*
- ★ Founded in 1988, we have a long tradition in national and international executive search. Organized as a global partnership, the firm is managed by a Chairman and a Global executive team organized across functions.
- ★ We combine partner-driven local services with global search capabilities.
- ★ With more than 40 offices around the world we are able to service our clients in most major markets.

\*Source – Search Consult



## Why EMA Partners?

- ★ Individual attention.
- ★ Client commitment.
- ★ Consultancy stability.
- ★ Account management.
- ★ Few off-limits restrictions

## Individual Attention

- ★ Personal attention by principals.
- ★ Focused on client's needs.
- ★ Client success of paramount importance.
- ★ Each client is a major client.
- ★ Individual process design.
- ★ Non-competitive and non hierarchical EMA Partners structure adapted to collaborative cross border projects.

## Client Commitment

- ★ Our Partners are equity owners and your success is EMA Partners' success, leading to long-term mutually beneficial relationship.
- ★ Fully aware of the pressures to succeed.
- ★ All consultants have and had P&L-responsibility.

## Consultancy Stability

- ★ Long-term client commitment.
- ★ Equity ownership by consultants means continuity of consultants and relationships for many years.
- ★ Part of local business community, with a global reach.
- ★ In-depth industry knowledge.

## Account Management

- ★ We offer a dedicated Account Manager who will be your main contact and he/ she will mobilize global resources to serve you.
- ★ One interface with global organisation.
- ★ Quality control exercised by Account Manager and Global professional standards group

## Few Off-Limits-Conflicts

- ★ Our size and the nature of our practice limits the number of clients in any one sector and hence we have fewer restrictions and off limits
- ★ Clients are assured of the maximum potential sources of candidates.

## **Global Industry Sectors**

- ★ Board Governance / CEO Services
- ★ Global Healthcare & Life Sciences
- ★ Industrial, incl. Manufacturing, Transport, Mining
- ★ Consumer, Retail & Services
- ★ Information Technology & Telecom
- ★ Banking & Financial Services
- ★ Functional Officers / Niche Sectors

## Some of our Clients



## Our Global Offices

### Americas

Brazil  
Canada-Montreal  
Canada-Toronto  
Colombia  
Mexico  
USA-Atlanta  
USA-Boston  
USA-Chicago  
USA-New York

### Asia / Pacific

Australia  
India  
Malaysia  
Oman  
Singapore  
UAE

### EMEA\*

Belgium  
Baltics  
Bulgaria  
Czech Rep  
Denmark  
Finland  
France  
Greece  
Hungary  
Iceland  
Ireland  
Italy  
Netherlands  
Norway  
Poland  
Portugal  
Romania  
Russia  
Saudi Arabia  
South Africa

Spain  
Sweden  
Switzerland  
Slovakia  
Turkey  
United Kingdom

\*Europe, Middle East  
& Africa

and growing . . .

## Contact Us

For more information on EMA Partners International and our services please visit [www.ema-partners.com](http://www.ema-partners.com)